## **NEXT TIER**™

·CYBERSECURITY·

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## **EXECUTIVE BIOGRAPHY**

**Eric M. Friedberg** 

Eric M. Friedberg is an executive leader and Board member with over 40 years of public and private sector experience in cybersecurity, corporate governance, M&A, law, sales, IT, privacy, and compliance. His expertise is sought by Boards, C-suites, law firms, and the judiciary. As the co-founder and Co-President of Stroz Friedberg, LLC ("Stroz"), Mr. Friedberg grew the company to annual revenues of over \$130 million through acquisitions and organic growth, eventually selling it to Aon plc in 2016. He has advised and presented to the Boards and senior executives of over one hundred companies on cybersecurity best practices, risk management, and governance. He has also directed the security response for hundreds of cyber incidents, advising Boards of Directors on containment, recovery, and betterment.

Mr. Friedberg led Stroz for 22 years from a two-person boutique to a 550-person, category-leading cybersecurity consultancy and technical services firm with 13 offices and multiple data centers in U.S., the U.K., Switzerland, and Hong Kong. Mr. Friedberg led, solicited, and closed over \$250 million in private equity investments in, and over \$30 million in acquisitions for, Stroz. He served as Lead Inside Director and as a member of its Compensation Committee for five years. In 2023, Mr. Friedberg founded a new consultancy, Next Tier Cybersecurity.

In client matters, Mr. Friedberg has led responses to some of the most serious cyber-attacks on companies and governmental entities. He has also conducted enterprise-wide cybersecurity risk assessments and has been quoted extensively in all forms of media. He has testified as an expert and been appointed by courts as a Special Master. He has lectured and published book chapters and articles on digital forensics and e-discovery, and he has been a member of the Sedona Conference's Working Group 6, the International Association of Privacy Professionals, and the advisory board of The Future of Privacy Forum. From 2021 to 2022, Mr. Friedberg was engaged as an Operating Advisor to Crosspoint Capital Partners, a private equity fund in the cybersecurity software sector.

Prior to co-founding Stroz, Mr. Friedberg was the lead federal computer crimes prosecutor and the Narcotics Chief in the U.S. Attorney's Office in Brooklyn and received in 1994 a Department of Justice Award for Superior Performance. Before his 11-year career as a prosecutor, Mr. Friedberg was an intellectual property and securities litigator at Skadden, Arps.

Mr. Friedberg's non-profit work has included serving as a member of the New York State Cyber Advisory Board to enhance the State's cyber readiness, working with Student Sponsor Partners to place at-risk students into private parochial high schools and to provide ongoing mentorship, and serving on the Photography Committee of the Whitney Museum of Art and on an Advisory Committee to the Anti-Defamation League's New York Chapter.